

THE BEST OF BOTH WORLDS

Oakwood Consulting (Switzerland) specialist in training end users in Oracle Applications and Aliquot Consulting Group (UK) learning and organizational development specialists have joined forces to provide organizations with a wider and more complete range of flexible and cost effective training and development services aimed at increasing effectiveness as well as developing and maintaining your competitive advantage.

Our clients immediately benefit from:

- Understanding and cross cultural awareness relating to training solutions
- Wide show case of solution ready training material – Courseware library
- Economies of scale resulting in - Lower cost of delivery – We do not have to learn at your expense
- Extensive team of international learning specialists – Multilingual specialists



Oakwood Consulting is a trans Atlantic training specialist in the business of designing and developing multi formatted self paced e-learning and customized end user training for Oracle Applications.

Our Fast Track Training approach to Oracle Applications training and Oracle Financials training will enable your employees to be more efficient, competent and effective at running your business. Our services include:

- Oracle Tutor. Work shops, Training, Upgrades and full consulting service for the product.
- Oracle iLearning and LMS consulting.
- Multi lingual trainers and courseware developers.
- HR consulting when evaluating a new company HR Management System.
- Training Needs analysis
- Training project plans.
- Training project management.
- Workshops for end users or implementation teams – Country specific Localizations. International Accounting Standards and your ERP.



Aliquot offers training and development consultancy for organisations. We look at all training and development interventions contextually, this means that we will not focus purely on the skills building aspect but look at the whole intervention in terms of the job roles, business processes and IT within diverse cultural contexts. Our services include:

- Learning and Development strategies
- E-Learning implementation
- Content development
- Cross cultural, multi-lingual and trans-national programmes

Our approach will focus on maximising return on our your investment by working together to create a talent retention environment, thus making your company one your staff could leave but would choose not to. Aliquot can add value to your organisation by architecting a solution that draws from best of breed consultants and partners with expertise in the areas that need to be addressed in order to achieve results.

OUR SOLUTIONS

Our solutions are designed with you and for you employing our proven methodology. This means that you will be involved in the whole process to ensure that we meet the desired objectives. We understand that change and development, particularly when people are involved is by far not an exact science we will therefore work with you to change, adapt, tailor and manage any intervention so that we do not deviate from what we initially set out to achieve. If objectives change in response to external or internal factors, we will ensure that these are met by working together to realign the programme.

Every training intervention is different and deserves a different approach. We will put forward innovative and diverse options to choose from to ensure we meet our goals and you increase the intellectual capital within your organisation in a cost effective and timely manner. We focus only on results, not tasks.

Some features of our programmes include:

- Modular training
- Job Role or Process based training in formal sessions or as workshops.
- Fixed price E-learning development by process or module. HR through to CRM or Finance.
- Tie in your Oracle or CRM online help to CBT or training materials etc..
- 11i Courseware library French, German and Italian
- HR consulting -soft skills training.
- E-Learning solutions
- Training Needs Analysis
- European Union and/or local directives compliant training
- Translation service of training materials by Oracle specialist
- E-Learning Case studies.

SOME OF OUR CLIENTS



Firmenich SA in Geneva is one of the largest manufacturers of essences and flavourings. We were asked at short notice to prepare and deliver key 11i financials training to 30 users in Prince Town N.J. Materials were customized and delivered in 2 days then delivered to the super users. Firmenich were so happy they want us to do the manufacturing training. Oakwood has since provided training in Oracle Tutor to assist in the OPM team develop and document business processes and training materials.



Logitech. We supplied staff in the US, Far East and Europe to support maintain and coach Logitech staff on their current Release 11 Finance, Distribution and Manufacturing modules during the post go live period, then to fill staffing gaps while the company was in the process of hiring employees.



Beckman Coulter. We developed training for 15 of the Oracle 11i modules including Finance, HRMS, CRM, Distribution and Order Management. We were selected based on our strength in Oracle Tutor and customized courseware development experience beating off competition from the worlds largest supplier of Oracle Education. All training modules were delivered on time so we then were invited to assist in developing a training strategy and E-Learning tools for the CRM implementation.

As part of this implementation we trained over 300 sales reps in one month to use Oracle Sales Online. On the HR project Oakwood developed all the Oracle Training and Administration student and instructor work books. We then delivered the classes across North America to over 5 major business centers training hundreds of employees.



Reuters SA Geneva & London. Oakwood provided coaching in the area of Oracle Tutor for Fixed Assets. We then developed more effective ideas and ways to use and consolidate existing documentation and help systems so that the information could be accessed through the Oracle On Line Help.



Oakwood provided key Oracle Financials 11i specialists to work on the new General Ledger and Accounts Payable systems during a year long European project. Our role was to advice and coach users in the use of these modules.

Matsushita Europe

Oakwood Consulting provided key team members with expert knowledge in Italian and French accounting who also were fluent in the local languages. Matsushita Europe Oracle Applications implementation team in Germany used Oakwood to assist in the verification of the final set up of these countries prior to developing and delivering training to key finance users in Italy and France. Oakwood Consulting plays a role in on going support and education of Matsushita Italy for country specific issues.

BENEFITS TO YOU AND YOUR ORGANISATION

- Speed of delivery
- International/multi-lingual delivery capability from most European languages to Japanese
- Courseware library
- Consultants who understand your industry and business
- Cost effective development of materials in various formats
- Specialized Oracle Training
- Transatlantic resourcing specialisation
- We have a global network of industry specialists from OPM to CRM and Business Objects
- We excel in finding the hardest combination of skills to match any requirement
- Homogeneous training for trans-national organisations

For further information please contact



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